

MISSION

To protect and preserve South Dakota's agriculture, environment, and natural resources through effective regulatory services, natural resource conservation, and financial and technical assistance.

VISION

A South Dakota with a prosperous economy, diverse agricultural opportunities, clean air, clean water, and healthy families.

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GOVERNOR'S AG SUMMIT

JUNE 22-23, 2022 | BROOKINGS, SD



Friends,

As a lifelong farmer and rancher, I am excited to welcome you to the 2022 Governor's Agricultural Summit. South Dakota's agriculture success is built on the pride and passion we have for our natural resources. South Dakota's farmers and ranchers are truly a community, and we do our best when we work together. That's why I'm proud to bring this community together at our annual Ag Summit.

The Ag Summit is a place to celebrate South Dakota's number one industry. Agriculture is the foundation of South Dakota's economy, supporting over 125,000 jobs and contributing more than \$32 billion to our state's economy.

One of my top priorities as governor is equipping South Dakotans with the skills necessary to succeed in agriculture. This event is an excellent way for people from across the industry to come together to discuss important issues, learn, and forge new connections. This past year, producers faced many challenges, from supply chain disruptions and low cattle prices to drought. The annual Ag Summit is the perfect forum for leaders in our ag community to come together and discuss solutions to these critical issues.

This year's Ag Summit focuses on the ways South Dakota agriculture continues to grow and evolve. You will hear updates on federal and state activities that impact our communities. We will highlight the variety of market opportunities available in South Dakota. I am particularly excited for you to hear Chris Koch's "If I Can" keynote, as he speaks about his ability to overcome life's challenges while adapting as a farmer and rancher.

Thank you to our sponsors for supporting South Dakota's agriculture community. This event is not possible without you. Thank you to our participants for attending the conference and your desire to learn and be active in our industry. There are no days off on the farm, and I appreciate you making time for the Ag Summit. I hope you all learn something new and enjoy this special event.

Sincerely,

A handwritten signature in black ink, appearing to read "Kristi Noem", written in a cursive style.

Governor Kristi Noem

JUNE 22

7:45 AM ➤ **Registration | Breakfast**

8:45 AM ➤ **Welcome Address & DANR Policy Update**
Secretary Hunter Roberts, South Dakota Department of Agriculture & Natural Resources

8:55 AM ➤ **USDA Update - Recorded Statement - Tentative**
Secretary Tom Vilsack, U.S. Department of Agriculture (USDA)

9:15 AM ➤ **How the FSA is helping South Dakota Producers**
Steve Dick, State Executive Director, Farm Service Agency, USDA

9:35 AM ➤ **Keynote: If I Can...**
Chris Koch, Renowned Motivational Speaker

10:35 AM ➤ **Networking Break**

10:55 AM ➤ **Hold On! Volatility Ahead**
Brent Gloy, Agricultural Economic Insights

11:50 AM ➤ **Buffet Lunch**

12:50 PM ➤ **How Agriculture Can Lead a Nation Through Challenging Times**
Amanda Radke, South Dakota Author, Speaker, and 5th Gen. Rancher

1:50 PM ➤ **5 Minute Break**

1:55 PM ➤ **Anticompetitive Practices in Agriculture**
Angus R. Kelly, National Corn Growers Association

2:40 PM ➤ **Networking Break**

3:00 PM ➤ **Governor Policy Update and Ag Ambassador Award**
Governor Kristi Noem, State of South Dakota

3:55 PM ➤ **5 Minute Break**

3:55 PM ➤ **Reimagining Federal Conservation Programs**
Greg Ibach, Secretary-in-Residence at the University of Nebraska-Lincoln

4:55 PM ➤ **Closing Remarks**

Dinner on your own • Live Music @ McCrory Gardens at 7:00pm

JUNE 23

- 8:00 AM ➤ *Registration | Breakfast*
- 8:45 AM ➤ *Load busses at Raven Precision Agriculture Building*
- 9:00 AM ➤ *Depart Brookings for Orland Ridge Dairy*
- 10:00 AM ➤ *Arrive at Orland Ridge Dairy*
- 11:15 AM ➤ *Depart Orland Ridge Dairy*
- 11:35 AM ➤ *Lunch at Mustang Seeds*
- 12:30 PM ➤ *Depart Mustang Seeds*
- 1:30 PM ➤ *SDSU Swine Education and Research Facility*
- 2:40 PM ➤ *SDSU Animal Disease and Research Diagnostic Lab (ADRDL)*
- 4:00 PM ➤ *SDSU Ice Cream*
- 4:30 PM ➤ *Conclude*

➤ Locations

Day 1 - Wednesday, June 22

Oscar Larson Performing Arts Center, 1601 University Blvd, Brookings, SD 57007

Day 2 - Thursday, June 23

Raven Precision Agriculture Building, 1030 N Campus Dr, Brookings, SD 57006



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22ND
JUNE

7:00 PM - 10:00 PM
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HUNTER ROBERTS

Secretary of Agriculture
and Natural Resources

Hunter Roberts currently serves South Dakota as the Cabinet Secretary of the Department of Agriculture and Natural Resources (DANR). DANR's mission is to protect and preserve agriculture, environment, and natural resources through effective regulatory services, natural resource conservation, and financial and technical assistance.



Through service, communication, collaboration, and hard work, Hunter strives to lead by example and truly believes in the power of a “can-do” attitude.

Hunter holds a master's degree in business administration and a Juris Doctor degree from the University of South Dakota.

A South Dakota native, Hunter resides in Pierre with his wife and two children. He is a 5th generation South Dakota farmer and rancher, who owns and operates a diversified grain and cow-calf farm and ranch southeast of Ft. Pierre with his family.





**SOUTH
DAKOTA
DEPARTMENT
of
AGRICULTURE
and NATURAL
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To protect and preserve South Dakota's agriculture, environment, and natural resources through effective regulatory services, natural resource conservation, and financial and technical assistance.



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*Environmental Protection Agency approves E15 for use in all conventional vehicles of model year 2001 and newer.

USDA Update Recorded Statement - Tentative

Secretary Tom Vilsack,
U.S. Department of Agriculture

Thomas J. Vilsack currently serves as the 32nd United States Secretary of Agriculture and was appointed by President Biden on February 23, 2021. Secretary Vilsack previously served this role during both terms for President Obama and was the longest serving member of his original cabinet.

Prior to his appointment, he served two terms as the Governor of Iowa, served in the Iowa State Senate, and as the mayor of Mt. Pleasant, Iowa. He earned his bachelor's degree from Hamilton College and his law degree from Albany Law School in New York.



A native of Pittsburgh, Pennsylvania, Vilsack was born into an orphanage and adopted in 1951. After graduating from law school, Vilsack moved to Mt. Pleasant, Iowa, his wife Christie's hometown, where he practiced law. The Vilsacks have two adult sons and two daughters-in-law—Doug, married to Janet; and Jess, married to Kate. They have five grandchildren.

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U.S. Department of Agriculture
National Agricultural Statistics Service

How the Farm Service Agency (FSA) is helping South Dakota Producers

Steve Dick,
State Executive Director, FSA, USDA

Steve Dick was appointed by the Biden Administration to serve as the State Executive Director of the USDA Farm Service Agency (FSA) in South Dakota in March 2022.

Dick is a native of southeastern South Dakota. He operates a family farm in McCook County where he feeds cattle and grows corn and soybeans.

Since January 2005, Dick served as the Executive Director of Ag United for South Dakota, which promotes and advances farm and ranch families and rural communities across the state. He previously served on Senator Tom Daschle's staff for 10 years in several positions including Agriculture Outreach Coordinator.

Dick has served on several boards including the East Dakota Water Development District, South Dakota Ag Foundation, East Dakota Education Foundation, Sioux Valley Energy Operation Round-Up, and the West Central School District.

Dick is a graduate of the University of South Dakota. He lives in Hartford, South Dakota, with his wife Jeanne and two children Truman and Elenore. Dick enjoys feeding cattle, farming, and watching University of South Dakota sporting events.





Governor Kristi Noem has farmed and ranched in South Dakota for many years. She's pictured here touring flood-damaged areas.



FARM & RURAL STRESS HOTLINE

Even those with toughened hands and hearts need someone to talk to. Extreme weather conditions, machinery breakdowns, a volatile ag environment, long hours that prevent time with family, and lowered income all cause frustration.

Avera is a 60-year regional leader in behavioral health services. We offer the Farm & Rural Stress Hotline for symptoms of sadness, anxiety, hopelessness, overwhelming feelings, and more. It's free, confidential and available 24/7.

Call today at 1-866-679-6425.

Avera 

If I Can...

Chris Koch,
Renowned Motivational Speaker



Chris Koch doesn't let limitations or obstacles stand in his way. Despite being born without arms and legs, Koch grew up like any other small-town kid — playing road hockey, causing mischief at school, and helping out on his family farm. Neither he or his family treated his disability like a tragedy, and instead used it to fuel his dreams. Today, Koch is a motivational speaker who inspires his audiences to continually challenge themselves and build the life they dream of.

Born in Lethbridge, Alberta, Koch was raised in the small farming and ranching community of Nanton, Alberta. Early on, he learned that he would not be raised with pity or sympathy. Sure, he had to do things a little differently and some tasks took him a little longer to complete than others, but he was determined to be just like the rest and was always treated just like the rest. After all, he still had a good head on his shoulders and with that, anything is possible.



Koch loves sharing his story and spreading his message of, "If I Can..." An avid traveler, marathoner, and farmer, his presentation reflects his full life. Simply put, Koch says, "If I can do what I've done so far in my life, what's stopping others from doing the same?"



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It's the untamed, wide open landscape that we are proud to call our own. This is real America. This is where Mustang Seeds got its start. Our family-owned seed company grew from humble beginnings in Madison, South Dakota to proudly serve farmers across the Midwest. We are proud to be sixty years strong, and it feels like we're just getting started.



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If it seems like we've been helping farmers succeed since before South Dakota was even a state, that's because, well...

We have.

250
years



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Hold On! Volatility Ahead

Brent Gloy,
Agricultural Economic Insights

Coming out of 2020, things started to turn up for agriculture. Indeed, 2021 will go down as one of the most profitable years most agricultural producers have seen. Now cost structure is rising rapidly and great uncertainty looms everywhere in the macro and ag economies. Dr. Gloy will help participants make sense of this uncertainty and sort through the noise as you develop your business strategies for 2022 and beyond. Dr. Gloy is an ag economics professor turned farmer who will bring his practical and understandable economic perspectives to this session that will help you position your business financial success.

Learning Outcomes:

- 1. Understand the supply and demand factors shaping ag markets**
- 2. Understand the financial condition of the U.S. farm sector**
- 3. Describe frameworks that streamline decision making in an uncertain environment**

Dr. Brent Gloy is an agricultural economist specializing in agricultural finance and agribusiness management. The majority of his research has focused on issues related to the supply and demand for credit and farmland values. His research has been quoted and referenced in media ranging from the farm press, to the Wall Street Journal, New York Times, the Economist, Bloomberg, Reuters, USA Today, and Barron's, among others. He currently operates his family farming operation

in southwest Nebraska. Brent received his masters and doctorate degrees in agricultural economics from Purdue University and his undergraduate degree from the University of Nebraska-Lincoln.



How Agriculture Can Lead a Nation Through Challenging Times

Amanda Radke

South Dakota Author, Speaker, and Rancher



Amanda Radke is a fifth-generation rancher from Mitchell, SD. She advocates for producers and believes everyone should have access to safe, affordable, and nutritious food.



Radke is an alumna of South Dakota State University with a degree in Agricultural Education, Communication & Leadership. Radke has dedicated her career to serving as a voice for the nation's farmers and ranchers, tackling hot industry issues on social media. She is a former National FFA Extemporaneous Speaking Champion, National Beef Ambassador, and an author of seven agriculturally themed children's books.

In Radke's presentation, "How Agriculture Can Lead a Nation Through Challenging Times", she will challenge the audience to look for new business opportunities and find innovative ways to add value to their operation.



**When it comes to agriculture, you need faith every day
— faith in your equipment, your feed, your seed,
the weather and, yes, your health care.**

At Avera, we are also guided by faith and you can count on us
to be there from regional hospitals and clinics to virtual telehealth.

Avera is proud to sponsor the 2022 Governor's Ag Summit
with faith in a better tomorrow.



Avera.org

Anticompetitive Practices in Agriculture

Angus R. Kelly,
National Corn Growers Association

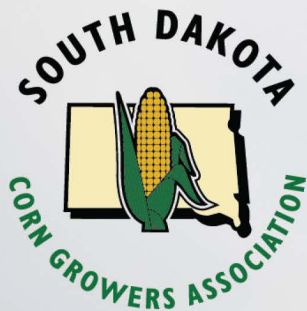


Angus R. Kelly will discuss the anticompetitive practices affecting South Dakota producers and share insights on how farmers and ranchers can fight against these practices to ensure their operation stays viable.

Angus was born in rural South Carolina to a preacher and a teacher and spent his summers working in cotton and corn fields, eventually taking him to N.C. State University to study Agribusiness, History, and French. Upon graduation, his heart led him to agricultural development with the U.S. Peace Corps in West Africa. Following his service, Angus joined the government and regulatory affairs team at the National Cotton Council in Washington, D.C. Later recruited by an agrochemical and seed company, he spent a dozen years with Syngenta first as a lobbyist and then in leadership roles from the European Union to Hawaii to Switzerland where he managed corporate affairs for Africa and the Middle East.



Over the years Angus continued his education at Stanford, the Graduate Institute of Geneva, and INSEAD France. With ink in his blood, he's collaborated on stories ranging from Reuters, Jeune Afrique, The Wall Street Journal, Inside U.S. Trade to The Times of London. Today, Angus and his family live in Washington, D.C. where he manages the National Corn Growers Association trade portfolio.



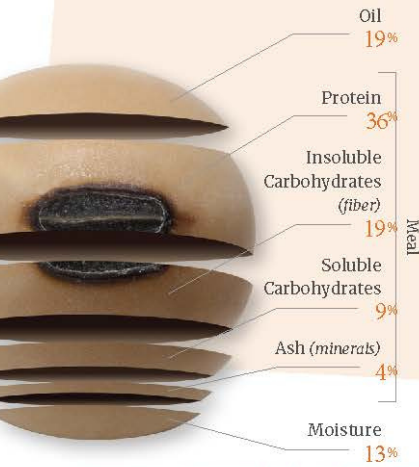
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SOUTH DAKOTA'S MEAL TICKET

ANIMAL AG CONSUMPTION

	Hogs	7,679,232 Bu
	Turkeys	1,286,538 Bu
	Dairy Cows	1,026,564 Bu
	Layers	783,255 Bu

IN TOTAL: Livestock in South Dakota used the meal from 11,742,159 bushels of South Dakota soybeans.

SOUTH DAKOTA'S OIL FLOW

SOYBEAN OIL USES



FUEL Soybeans are a major feedstock for biodiesel, renewable diesel, and sustainable aviation fuel.



MOTOR OIL Soy-based biosynthetic motor oil burns cleaner in 5W-20 and 5W-30 vehicles.



TIRES Goodyear Tires has soy-based tires available now and will replace all petroleum with soybean oil by 2040.



ROADS Soy-based road sealants increase the longevity and flexibility of roads.



BUILDING MATERIALS Paint, insulation, fiber, plastics, and adhesives can all be made from soy.

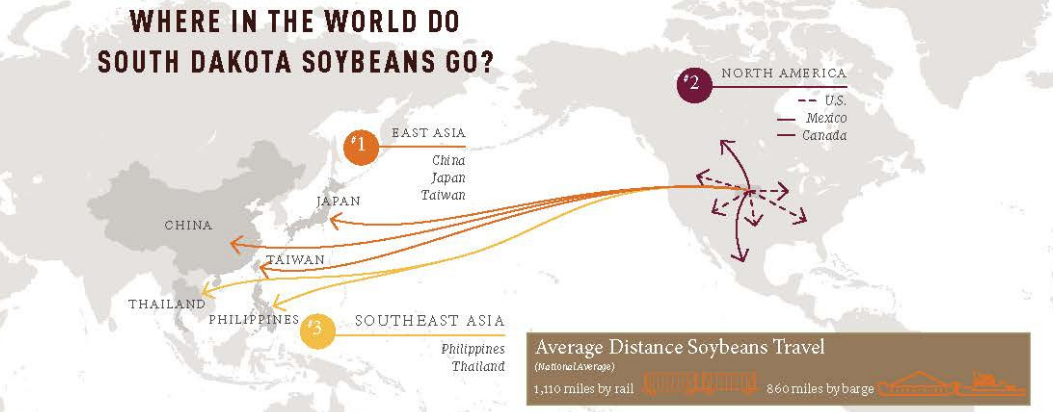


SHOES Skechers partnered with Goodyear to create soy-based shoe soles.



BEAUTY Soy is used in lotion, makeup, nail polish remover, skin care, and more.

WHERE IN THE WORLD DO SOUTH DAKOTA SOYBEANS GO?



Reimagining Federal Conservation Programs

Greg Ibach, Secretary-in-Residence at the University of Nebraska-Lincoln



Greg Ibach is the Under Secretary-in-Residence at the University of Nebraska Lincoln's Institute of Agriculture and Natural Resources. During the Trump Administration, Mr. Ibach served as the U.S. Department of Agriculture (USDA) Under Secretary for Marketing and Regulatory Programs. Prior to joining USDA, Mr. Ibach led Nebraska's Department of Agriculture for 13 years, making him the longest serving director in the organization's history.

The farm bill, which primarily affects the USDA, is passed roughly every five years, and has a tremendous impact on farmers and ranchers across the country. The current farm bill will expire in 2023 and discussions are already underway to plan for the next one. Most expect conservation and climate programs to be heavily emphasized in the next farm bill and many worry an emphasis on new, climate related efforts will ignore proven conservation practices already in place. In South Dakota, many farmers and ranchers currently use sustainable practices on their land, such as rotational grazing, no-till farming, buffer strips, or cover crops. Mr. Ibach will explain how producers who incorporate new and existing conservation practices in their operations could be recognized and rewarded for their efforts by the next farm bill. He will also discuss reimagining federal conservation programs and how producers can use outcome driven data to enhance their operation while protecting and preserving our environment and natural resources.



Orland Ridge Dairy

Tour Location



Orland Ridge Dairy is a 1,550-head robotic milking facility near Madison operating 24 Lely box robotic milking systems. They currently produce 30 million pounds of milk per year, with their product transported to a cheese plant in Lake Norden, SD.

Orland Ridge Dairy is in the process of expanding the facility to a 3,100-head operation with 48 Lely robots. A single Lely robot can sustain 70 cows, milked 2-3 times in a 24-hour period.



The cows are free to visit the robotic milker on their own initiative. Once the cow enters the Lely robot, a sensor recognizes her and stores essential data for the operator. The udder is cleaned and disinfected, and a laser identifies the correct location for the robot to attach to the teats and begin milking. The milking process is fully automated, offsetting the challenge of a limited workforce.

The barn is equipped for cow comfort with a free-flow pen design to avoid the need for gates during pen cleanings. The barn is cross-ventilated and incorporates automatic scrapers for the alleys. Their nutrient management plan (NMP) includes a manure separator with some waste being recycled for bedding.



THE DAIRY CHECKOFF INVESTMENT AT WORK

Fueling Sales at Retail

Our team focuses its efforts on providing insights and expertise to retailers to drive dairy sales and encourage consumers to put more dairy products in their carts. By revitalizing the dairy case, retailers experience increased sales and consumers are more satisfied with their shopping experience.

Increasing Access to Dairy in Schools

Building on the success of the Fuel Up to Play 60 program, our team continues to work with school food nutrition partners to increase the selection of dairy foods offered to students at various points throughout the day. Whether it's grab-and-go-breakfasts, after school snacking programs or smoothie bars and coffee stations, students, who are tomorrow's dairy consumers, can enjoy a wider variety of their favorite dairy foods all day long.

Dairy Research

Understanding what's important to today's consumers is key to bringing insights that fuel innovative product development that keeps consumers coming back to the dairy aisle. We also fund a wide variety of research projects to provide solutions to challenges throughout the industry.

Building Consumer Confidence

Midwest Dairy is fully engaged in the industry-wide Undeniably Dairy campaign. We also work to bring dairy foods and experiences to unexpected places to continually remind consumers how enjoyable dairy foods are and how they are key to many of life's most memorable experiences.

MidwestDairy.com



www.sddairyproducers.org

Assure and Enhance a Sustainable Dairy Environment in South Dakota

Policy

The voice of dairy families with legislative and policy leaders in Pierre and in Washington D.C.

Growth

By cooperating with other agricultural groups and stakeholders. South Dakota Dairy Producers is encouraging growth and opportunities for dairy in South Dakota.

Education

Providing information to dairy farmers through SDSU Extension, the I-29 Moo-University and at the State Annual Meeting.

Consumer Confidence

WORKING TO:

- Support policy initiatives
- Build sales and trust in dairy
- Protect your license to operate

**THEN.
AND NOW.**
WE'RE HERE FOR YOU.



BNSF has a long history of commitment to South Dakota's producers.

BNSF has supported South Dakota's producers for over a century. Together we've been part of the innovation that's made the U.S. agriculture industry one of the most efficient and productive in the world. We've always been a critical link to delivering your agricultural products whenever and wherever they're needed. Last year, we moved more than 144,000 carloads of the state's agricultural products to domestic and international markets. BNSF's employees work hard to keep your business moving safely every day. We were there for you then; we're here for you now. You can count on us.

We're here for you at [bnsf.com/ag](https://www.bnsf.com/ag)



South Dakota State University

Research Facilities

Tour Locations



Swine Education and Research Facility

The SDSU Swine Education and Research Facility exposes students to real-world swine industry teaching and research experiences. Consisting of three buildings, including a Sow Teaching and Intensive Research Complex, On-Site Wean-to-Finish Research Barn, and an Off-Site Wean-to-Finish Production Barn.

The facility allows pigs to be brought into the classroom to support teaching and discussion, observation windows and an elevated walkway allowing visitors to view the modern production process, and a surgical suite, capable of surgical procedures on pigs from 10 to 500 lbs. A pass-through window connects the Boar Collection Room with a Semen Processing Lab, allowing students to learn about industry standards for artificial insemination techniques. The facility also has two farrowing rooms and 36 gestation stalls with individual feeders.

Animal Disease and Research Diagnostic Lab

The SDSU Animal Disease Research and Diagnostic Lab (ADRDL) was renovated in 2015 to expand research functions and provide additional space for partnering with regional veterinary schools in the Midwest. The ADRDL plays a critical role in defending South Dakota's livestock industry against disease, provides crucial diagnostic information about the state's wildlife and companion animals, and safe-guards human health by dealing with food safety issues and zoonotic diseases.

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2022 Governor's Ag Ambassador Award

Governor Kristi Noem is pleased to recognize an individual or organization that has made a positive contribution to South Dakota's agricultural industry.

South Dakotans have long valued servant leadership, hard work, honesty, humility, and respect for others. This award recognizes a South Dakota citizen who embodies these qualities.

KEY ACHIEVEMENTS OF THE AG AMBASSADOR

- Provides visionary leadership to South Dakota's agricultural industry.
- Champions growth and prosperity of the state's number one industry.
- Advocates for agriculture and responsible stewardship of livestock and land.
- Highlights the significance of South Dakota agriculture to our global food system.
- Influences decision makers to develop and implement sound agricultural policies.

PAST RECIPIENTS INCLUDE:

2021 Jeff Lakner
2019 Paul Casper
2018 Roger Scheibe
2017 Lake Area Technical College
2016 Michelle Rook
2015 Dr. Bob Thaler
2014 Brad Greenway
2013 Mike Held
2012 Jim Woster
2011 Dr. Dan Gee

WALT BONES

**2022 Governor's Ag Ambassador
Award Recipient**

Bones is a fourth-generation producer and long-time advocate for the industry. He and his family operate a diversified crop, livestock, and commercial agribusiness on the family farm near Parker. Bones actively advocates for agriculture on the national, regional, and local levels and regularly hosts tours featuring his diverse operation, conservation efforts, and promotion of the agriculture lifestyle. In addition, Bones has served on multiple boards and committees including Governor Daugaard's Ag Advisory Board, SD Corn Growers Board, Avera Foundation Board, SD Cattleman's Association Board, and served as the South Dakota Secretary of Agriculture from 2011-2013. Always looking for ways to impact the next generation of farmers and ranchers, Bones is active in Junior Achievement and SD Ag in the Classroom. His experience as a producer and dedicated service with these diverse organizations make him an asset to South Dakota's agriculture industry.





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NOTES





Achieving Excellence

There are no shortcuts to success. It's achieved through hard work, integrity and believing in both yourself and your team. It's about working together toward a common goal and continually striving to be the best that you can. With the right people, a solid strategy and a spirit of teamwork, you can achieve your dreams. You can also build one of the strongest financial organizations in the nation. It's The PREMIER Way.



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